

The *Bell* Ringer Volume IV

Road Commission of Macomb County goes Mega with the “Megawind”



When the spring season starts and the spring cleanup begins for RCMC, they will have the strongest combination vacuum sweeper and catch basin cleaner on the market with the Elgin Megawind. With a delivery set for March for two Megawinds, this multipurpose truck features a 12” diameter vacuum hose with industry-exclusive articulating power boom that delivers 180-degree hydraulic powered rotation allowing greater hose positioning options; a high-performance vacuum system; and a choice of large capacity, tilt dumping debris bodies. Ideally suited for municipalities with increased catch basin and sweeping programs, this machine brings out the best in truck mounted vacuum cleaning technology. With our current climate of doing more with less, this machine can perform a multitude of tasks saving time, labor, and dollars. Keep an eye out for the Mega of sweepers in the Elgin Megawind when you are in Macomb County.

Street Sweeper Rentals



Need to rent a sweeper? We have both mechanical and air machines available for daily, weekly, monthly or longer rentals. Rent-to-own programs are also available. Unit delivery, pick up and operator training can also be provided. Call us today for rates and availability.

New Web Site

Our web site has recently been upgraded!!! We invite you to visit us on-line at www.bellequip.com. Links to all of our manufacturers as well as new and used equipment listings can be found here.

New Elgin Pelican Spreading Wings Over Michigan



The new Elgin Pelican has continued to surpass everyone’s expectations with many additional units being delivered to Michigan customers in 2009.

The Cities of Birmingham, East Lansing, Munising and Allen Park all added the new Pelican to their respective fleets while the Cities of Marquette, Traverse City and Royal Oak added a second new Pelican to their operations.

Many new options and models are now available including an optional front mounted broom ideal for cleaning parking cuts or elevated curb lines, waterless configurations for year round sweeping and alternative fuel power via CNG, LNG or propane.

Bell Equipment is taking delivery of another demonstrator unit early this spring. Call now to schedule a demonstration in your town.



Annual Open House & Equipment Show

Our 15th Annual Open House & Equipment Show will take place on Thursday, May 13th at our headquarters in Lake Orion, MI. This is an excellent chance to see the latest in refuse, recycling, street sweeping, leaf collection and snow & ice control equipment. Many factory representatives will also be on hand. The now infamous buffet lunch will also be served! Invites will go out during the month of April. All are welcome to attend.

Bell Equipment's Professional Parts Team

Here at Bell Equipment, we strive to serve each and every customer as number one, so you can be confident that you will get the correct parts to maintain your valuable equipment. We are also backed by a full staff of factory trained technicians.

Just to name a few of the leading manufacturers that we represent: Elgin street sweepers, Heil refuse equipment, Epoke bulk and towed spreaders, Holder articulating tractors and attachments, Wayne Engineering refuse equipment, Petersen Industries bulk trash loaders, United Rotary Brush street sweeper brooms, and Avalanche snow plows. We also have a large inventory of Toter curbside refuse carts and Ameri-Kan rear load dumpsters available.

We offer same day UPS shipping of in stock items for orders received by 5:00 PM! We also offer free daily delivery service to customers in the greater Detroit metropolitan area.

You may contact one of the parts professionals at our Lake Orion facility - Steve Sauer or Josh Calabris by calling 866-597-0716, or by fax at 248-370-0088. Or, you may reach them by email at: ssauer@bellequip.com jcalabris@bellequip.com

Scott Cunningham maintains our Mobile Parts Warehouse, and covers a large territory – please feel free to contact him anytime at 586-506-6017. Our specialist for Western and Northern Michigan is Bob Boruta, who also has an extensive service background – you may reach Bob at 248-760-5169. For our Ohio customers, Randy Hubler will accommodate all of your needs – contact him at 888-666-7266, or by fax at 419-589-5525.

Amongst our 5 parts professionals, we have over 80 years of combined experience!

A Note from the Service Department....

In the course of repairs we perform on street sweepers, refuse trucks, road brine equipment, brine systems, recycling vehicles and other equipment we often find additional repairs that are needed on the vehicle. We perform an inspection prior to repairs in which the customer will always receive a quotation by fax. We do not assume the customer will always give the OK especially if the repairs are substantial. If there are safety issues involved the customer will be called immediately. We do many sweeper rebuilds in conjunction with Elgin Sweeper Company. Our technicians are all factory trained on a continuing basis and updated in the latest repair techniques and programs. We also take care of customers needs for their garbage truck, recycling vehicles and sweepers in the event of a burst hydraulic hose or other emergency. Many times we will replace a burst hose, repair a PTO problem and other "quick repairs" on a drive in basis. Please join us this year for the sweeper schools which are on Monday March 29th for the Whirlwind MV class and on Tuesday March 30th for the NP Pelican class in Mt. Pleasant, Mi. On Thursday May 13th come and attend our annual Open House in which many manufacturers and representatives will be here to answer any questions you may have along with our staff. We also offer road service with one of our many service trucks if needed. The service department is open from 7:00 am to 5:00 pm Monday through Friday; our toll free number is 1-866-597-0716.



Got Brine?

Bell Equipment has recently installed our own Cargill Accu-Brine automated brine maker at our headquarters in Lake Orion, MI.

This now provides our customers, both existing and potential, an opportunity to see the actual unit in operation at any time. It will also serve as a training apparatus for new AccuBrine customers while they are awaiting delivery and installation of their new brine makers.

With the rapid increase in salt prices and limited salt availability, many municipal entities and contractors are looking for ways to reduce salt consumption and lower salt costs. Whether it is pre-wetting or anti-icing, the use of salt brine has proven to be the most cost effective, efficient and environmentally sound way to achieve this objective.

Bell Equipment Company is also now selling brine for snow and ice control applications. This is pure manufactured brine made at a consistent 23.3% concentration level and unlike well brine contains no foreign matter such as aggregate, rock and sand.

Brine can be picked up at our facility or we can arrange tanker delivery to yours. Please contact us for pricing and delivery.



Largest Municipal Epoke Spreader Fleet in North America

Bell Equipment Company outfits (7) more snow and ice trucks for City of Cuyahoga Falls with Epoke Spreaders. Cuyahoga Falls now operates a 100% Epoke Spreader fleet. With a total of (16) Epoke spreaders, (4) SH4400 Combination machines that anti-ice and pre-wets and (12) SH3500 spreader for pre-wetting salt. They now operate the largest municipal fleet of Epoke spreaders in North America.

In 1966 Cuyahoga Falls drills a well over 2800 feet down into a salt vein. The initial use for this brine was for the water softening process for the cities water. Water is pumped down into the salt vein and is then pumped into a 300,000 gallon storage pond, fully saturated 99% to 100%. In the mid 70's they begin to experiment with salt brine to fight snow and ice. They used tanker trucks to apply the salt brine, flooding streets with brine to melt the snow and ice.

Cuyahoga Falls became interested in the Epoke spreader because of its ability to use large amounts of liquid, up to 90 gallons per ton of salt, for pre-wetting and to anti-ice roads.

With the pre-wetting liquid system on, the Epoke spreader automatically reduces the dry material out put by the pre-wetting rate, with salt brine the rate is 30%. The liquid saturates the salt reducing bounce and scatter of salt into the road side. This allows more material to stay on the road and the operators can reduce the amount of chemical output even further.

Since 2005 with the purchase of (3) Epoke SH3500 Salt spreaders, Cuyahoga Falls has saved over \$ 700,000.00 in dry salt. The average use of salt brine has been 1.2 – 1.3 millions gallons the last few years with only 50% of the fleet of salt trucks Epoke.

Now with an entire fleet of Epoke spreaders the city is anticipating a big savings. They have reduced the salt budget from 17,000 ton down to just 7,000 tons, estimating an annual savings of over \$ 500,000.00 at current price levels.

The savings achieved with the Epoke Sirius Salt Spreaders has enabled the city to continue providing the highest quality service and at the same time reduce the overall cost.

Used Equipment

Looking for a used piece of equipment? We consistently stock numerous pieces of street sweeping and refuse collection equipment. In light of today's current economic climate, good used equipment can provide for a significant cost savings compared to new equipment acquisition costs. Complete listings, specs and photos can be found on the Used Equipment page of our web site www.bellequip.com.

Bell Equipment Mobile Parts Truck



As part of Bell Equipment's goal to serve our customers needs to the fullest extent we have provided a Mobile Parts Truck to assist our parts department. The parts truck is on the road every day making deliveries and calls on customers to take care of any parts orders that they may require. The parts truck is fully stocked with numerous parts for the different lines of equipment that Bell Equipment represents. Bell Equipment is now the direct distributor for United Rotary Brush in the state of Michigan that manufactures the highest quality street sweeper brooms for any make of street sweeper on the market. For years Bell Equipment has sold the very popular strip main broom for street sweepers for the ease of quick broom changes. This year United Rotary Brush Has brought that same type of technology into the side brooms called the Turboline. All of these brooms and more are also part of the Mobile Parts Truck Stock which is run by Scott Cunningham. In his travels any other needs the customer might have such as service issues can be taken care of or scheduled that day. If you ever need to contact Scott Cunningham he can be reach at 586-506-6017 or scunningham@bellequip.com.

Sweeper Schools

Our annual Sweeper Schools will take place on March 29th & 30th in Mt. Pleasant. We will be covering the Elgin Whirlwind MV and the New Elgin Pelican P this year. Should you own either of these models, look for invitations to arrive before the end of February.

Premier Adds Heil Automated Side Loaders & Residential Front Loaders to Rental Fleet



Recently, Premier Truck Rentals added four (4) Heil DP Python Automated Side Loaders and two (2) Heil Half Pack Residential Front Loaders to their rental fleet. More and more cities and private haulers have embraced the practice of one man collection thus improving route efficiency while decreasing route costs. Premier has observed this trend and now offers rental units to fill this growing niche in the market place.

As always, Premier continues to have a large fleet of late model Heil PT Commercial Rear Loaders and Heil Half Pack Commercial Front loaders as well as roll off trucks and knuckle boom loaders available for daily, weekly, monthly and longer rentals.

Ideal for new contract start ups, down truck situations, seasonal work including leaf and compost collection, Premier has rental units ready to go. Trucks are staged at both our Lake Orion, MI and Mansfield, OH facilities for immediate pick up or delivery.

Please contact us at 866-597-0716 or Premier at 1-800-825-1255 for additional information.

HEIL MUTIPACK DEMO COMING THIS SPRING



Have you been thinking about joining the trend toward automated refuse collection but don't know how you're going to handle the bulky or set aside items? Problem solved with the Heil MultiPack combination rear loader and automated side loader. The MultiPack is the world's first and only vehicle of this kind. This technology eliminates the need for special collection days for bulky items, reducing capital equipment costs as well as labor expense. The MultiPack can also be equipped with commercial container handling devices to pick up those occasional cans along the way. Bell Equipment Company has scheduled this demonstrator unit for late Spring arrival. Please call or email us to schedule your demonstration today! Interest is high and several demonstrations have already been scheduled. Don't be left behind as the only growth trend in the Solid Waste Industry continues.

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